

MAJOR UK LAW FIRM



This major UK law firm has been recognised in national awards programmes for innovation and client service excellence.

Their client list speaks volumes for the quality of their lawyers and the experience they provide. From Hewlett-Packard to Krispy Kreme and property developers to some of the UK's largest banks, they work with a growing number of the FTSE 250 and some of the world's most exciting and ambitious growth businesses.



Professional Services



VAR Transfer / PayG

OPPORTUNITY

An SAP direct client since 2009, this law firm wanted to review their costs for Annual Maintenance and were keen to also achieve the best level of support service.

SOLUTION

- **VAR Transfer.**
- Annual VAR Maintenance.
- Application Support contract (covering all modules including BASIS).
- **SAP Roadmap** and Trusted Advisor.

OUTCOME

- Negotiate and supply improved pricing on **SAP Licence** products.
- Rationalising SAP Maintenance reducing Annual Maintenance costs by over 15%.
- Trusted Advisor interaction in build new Business Dashboard and External Client Portal.
- Providing BASIS skills to complement a HANA Migration from ECC.