## GLOBAL MEDICAL EQUIPMENT PROVIDER



Headquartered in Illinois, USA this company was formed in October 2016, but its legacy brands have a 65-year track record of pioneering innovation. Today, they manufacture and market more than 27,000 unique products in four areas: respiratory diagnostics, ventilation, airway management and operative care consumables.



## OPPORTUNITY

G3G is an integral part of this company's growth plans. The long-standing relationship with them and in depth understanding of their business allows us to strategically advise their senior management team on their future **SAP roadmap**.

## **SOLUTION**

Our latest project for them included **SAP Order to Cash** (OTC), **Procure to Pay** (P2P), Finance, Global Trade System and integration to the 3PLs Warehouse Management system (**WMS**).

Four year's of G3G Support+ Application Managed Service.

## OUTCOME

**WAVE 1** - Solution rolled out to 60 tender countries and four non-tender countries (Austria, Belgium, Germany and Switzerland).

**WAVE 2** - Solution rolled out across tender countries (UK, Ireland, Finland, Sweden, Norway, Denmark, Spain, Portugal, Italy, France and the Netherlands) and non-tender countries (Andorra, Gibraltar, Guernsey, Luxembourg, Netherlands, New Caledonia, San Marino and Vatican).

**WAVE 3** - Solution rolled out in Australia, Japan, South Korea and India. Solution now transitioned to global 24/7 support.



